

Amazing Opportunity in Healthcare Sales & Marketing!

At Dynamic Health and Pain Management, we help patients live healthy, active lives by providing non-surgical, drug free solutions for pain through **Medical Rehabilitation** and providing medical weight management, functional medicine and massage through our **MedSpa**.

Position Summary:

Full time **Sales & Marketing** opportunity at Dynamic Health and Pain Management, 40 hours per week. The hours of the clinic are 9:30 am - 7:00 pm Monday - Thursday with 1 hour for lunch, 9:30 am - 2:00 pm Friday. The Sales and Marketing Team hours match the clinic hours or may vary depending on internal/external programs.

About this Opportunity:

Be a part of one of the most innovative areas of healthcare today. The Sales and Marketing team drives new patients in the door through internal and external programs which include: health screenings, website response/internet, patient referrals, medical doctor/attorney referrals, patient appreciation days, patient stories, dinner with doc and more.

Success in this position is measured based on the clinic achieving monthly new patient goals and offering outstanding customer service that sets us apart from other healthcare offices.

The successful candidate will demonstrate and have experience in:

- Internal/external event planning and management.
- Excellent sales and marketing skills
- Outstanding customer service skills
- Internalizing the noble purpose of the company and being able to express that through interactions with others
- The ability to develop relationships/network with current patients and the community to find other people with health concerns that need our help
- Team oriented attitude

Benefits:

Join a dynamic, close-knit, and dedicated team! We offer some of the best benefits in the industry, on-the-job training, and continual learning in a team environment. Benefits include:

- Competitive Salary
- Medical, Dental and Vision
- 401(k) with Company Matching
- Paid Holidays
- Paid Time Off
- Advancement opportunities

Why Dynamic Health and Pain Management?

Dynamic Health and Pain Management is a **state-of-the-art health care facility** that has been helping patients in the Charlotte community lead healthy, active lives for over 19 years. Patients choose our office because of our ability to pinpoint the cause of a health problem and create a treatment plan using the latest technology and protocols which successfully manage many of the most difficult problems. We are located in the Southpark area of Charlotte.

Our medical doctors work closely with our nurse practitioners, registered nurses, chiropractors and supporting medical assistants, taking a team approach to combine the highest quality health care with sophisticated diagnostic testing and treatment. Our services include: natural pain injections, physiotherapy, and spinal and joint rehabilitation.

**We are dedicated to a noble cause!
Join our team today!**

Requirements:

- Must love interacting with all types of people - networking is key!
- 2+ years experience with internal/external events and a proven track record/history
- 2+ years experience with sales and marketing with a proven track record/history
- Experience with event/program management
- Outstanding organizational skills
- Ability to use scripts and follow procedures
- Ability to train/manage others
- Possess interpersonal skills and be a team player
- Noble purpose and ability to show it in all that you do
- Excellent computer skills
- Strong work ethic and integrity
- High energy, reliable and positive
- Clean background and credit

**We look forward to hearing from you!
Apply Now online at the link below:**

<http://www.ondemandassessment.com/verify/apply/DqBvyRR/CDCTTanT>